



persolog® Personality Factor Questionnaire

Prof. John G. Geier
Prof. Dorothy E. Downey

Quality and productivity through the human factor

- Identify your behavioral profile
- Capitalize on your behavioral strengths
- Increase your appreciation of different profiles

per|solog®

The persolog® Personality Factor Model invites you to:
discover | reflect | act

Focus: _____

MOST Rub the box next to the one phrase in each group that is *most* descriptive of you in general behavior.

<p>1 willing to share easy to be with desire to win laugh easily</p>	<p>11</p>	<p>21</p>
<p>2</p>	<p>12</p>	<p>22</p>
<p>3</p>	<p>13</p>	<p>23</p>
<p>4</p>	<p>14</p>	<p>24</p>
<p>5</p>	<p>15</p>	
<p>6</p>	<p>16</p>	
<p>7</p>	<p>17</p>	
<p>8</p>	<p>18</p>	
<p>9</p>	<p>19</p>	
<p>10</p>	<p>20</p>	

Focus: _____

LEAST Rub the box next to the one word in each group that is *least* descriptive of your feelings.

1

fussy

obedient

demanding

playful

11

21

2

12

22

3

13

23

4

14

24

5

15

25

6

16

26

7

17

27

8

18

28

9

19

29

10

20

Read the instructions on page 4. Carry over the results of MOST and LEAST in the Tally Area and determine the DIFFERENCE.

T A L L Y A R E A			
M O S T			
D	I	S	C
<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>
N			
<input style="width: 40px; height: 20px;" type="text"/>			
<small>(Most count = 24)</small>			
L E A S T			
D	I	S	C
<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>
N			
<input style="width: 40px; height: 20px;" type="text"/>			
<small>(Least count = 24)</small>			
D I F F E R E N C E			
D	I	S	C
<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>	<input style="width: 40px; height: 20px;" type="text"/>

Name _____ Date _____

Company _____

Select Your Responses

I am most...

- Select a focus (e.g., at home, at work, with peers, etc.).
- On page 2 are 24 groups of four phrases. From each group, select one phrase that is *most* descriptive of your behavior. Rub the box to the right with a coin. A letter will appear.
- Do this for all 24 groups.

Example

1	willing to share	
	easy to be with	N
	desire to win	
	laugh easily	

I feel least...

- Continue with the focus chosen for the *most* selections.
- On page 3 are 24 groups of four words. From each group, select one word that is *least* descriptive of your feelings. Rub the box to the right with a coin. A letter will appear.
- Do this for all 24 groups.

Example

1	fussy.....	C
	obedient	
	demanding	
	playful	

Tally the results

- On page 3 are the Tally Box.
- Count each N in the *Most* section on page 2.
- Enter the total in the N box, in the blue part of the Tally Area. See example.
- Do the same with D, I, S, and C.
- Check for accuracy. N, D, I, S, and C totals should equal 24.
- Use the same procedure to tally *Least* section responses from page 3.

Example

TALLY AREA				
MOST				
D	I	S	C	
2	2	8	9	
				N
				3
(Most count = 24)				
LEAST				
D	I	S	C	
7	8	5	3	
				N
				1
(Least count = 24)				
DIFFERENCE				
D	I	S	C	
-5	-6	+3	+6	

Find the difference

- Subtract scores in the LEAST boxes from those in the MOST boxes.
- Use positive (+) and negative (-) symbols in the DIFFERENCE boxes where appropriate. See example.
- Go to page 5.

GRAPH I Public Self-Concept				
%	D	I	S	C
	1	2	3	4
100	21	17	19	15
	16	10	12	9
90	15	9	11	8
	14	8	10	
80	12	7	9	7
	11		8	
	10			6
70	9	6	7	5
	8			
60	7	5	6	4
	7	4	5	
50	6		4	3
			3	
	5	3		
40	4	2	2	2
	3			
	2	1	1	1
30			0	
	1	0		
20				
	0			0
10				

ENTRY NO.

GRAPH II Private Self-Concept				
%	D	I	S	C
	1	2	3	4
100	0	0	0	0
			1	1
90	1	1	2	2
80	2		3	3
		2	4	4
70	3	3	5	5
60	4		6	6
	5	4		
50	6	5	7	7
	7		8	8
	8	6		
40	9	7	9	9
	10			
	11			
30	12	8	10	10
	13	9	11	11
	14			
20	15	10	12	12
	16	11	13	13
	17	12		
10	18	14	14	14
	20	19	19	18

ENTRY NO.

GRAPH III Composite Self-Concept				
%	D	I	S	C
	1	2	3	4
100	+21	+17	+19	+15
	+16	+10	+11	+8
90	+15	+9	+10	+7
	+14	+8	+9	+6
	+13	+7	+8	+5
80	+12	+6	+7	+4
	+10	+5	+5	+3
	+9	+4	+4	+2
	+8		+3	+1
70	+7	+3	+2	0
	+6	+2	+1	
	+5	+1	0	-1
60	+4		-1	-2
	+3	0		
	+1			
50	0	-1	-2	-3
	-1	-2	-3	-4
	-2	-3	-4	-5
	-3			
40	-4	-4	-5	-6
	-5	-5	-6	-7
	-6			
	-7	-6	-8	-9
30	-8			
	-9	-7	-9	
20	-10	-8	-10	-10
	-11	-9	-11	-11
	-12			
	-14	-11	-14	-12
10	-20	-19	-19	-18

ENTRY NO.

Plot your graphs...

- In Graph I are four columns: D, I, S, and C. Put an x over the number (i.e., plotting point) that corresponds to the D, I, S, and C tallies in the MOST box. Estimate if the exact number is not shown. See example.
- Repeat the procedure for Graphs II and III.
 - LEAST scores to Graph II.
 - DIFFERENCE scores to Graph III.
- Draw lines connecting the plotting points for each graph to develop the three profiles. See example.

GRAPH I Public Self-Concept				
%	D	I	S	C
	1	2	3	4
100	21	17	19	15
	16	10	12	9
90	15	9	11	8
	14	8	10	
80	12	7	9	7
	11		8	
	10			6
70	9	6	7	5
	8			
60	7	5	6	4
	7	4	5	
50	6		4	3
			3	
	5	3		
40	4	2	2	2
	3			
	2	1	1	1
30			0	
	1	0		
20				
	0			0
10				

ENTRY NO. **43**

Example:
Graph Plotting and Entry Number



The persolog® Personality Factor Profile is the “classic” instrument for Personal Development. With the profile, you can analyze and evaluate your individual private or work situation, in order to better understand yourself and other people.



persolog north america corp.
75 Broad Street, 21st Floor
New York, NY 10004
United States
Phone: +1 866 622 6501
E-Mail: office@persolog-na.com
www.persolog-na.com

Published by
persolog GmbH
Publishing House for Management Systems,
Remchingen, Germany

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